

### The State of the American Traveler Methodology

- Monthly tracking survey
- Representative sample of adult American travelers in each of four U.S. regions
- Tracks traveler sentiment to generate insights into domestic travel trends
- Survey collected: February 15-22
- 4,000+ fully completed surveys collected each wave
- Confidence interval of +/- 1.55%
- Data is weighted to reflect the actual population of each region



See, Segment, Analyze, Visualize and Learn More When You Subscribe to The State of the American Traveler Insights Explorer



#### **Future Partners**

Upcoming Deep Dive:
The State of the American Traveler

#### Destinations Edition 2025

With Miles Partnership

March 18<sup>th</sup> 3:00pm PT Register Today

Uncover the latest trends shaping how U.S. travelers decide where to go

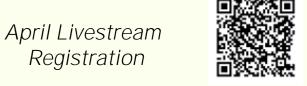


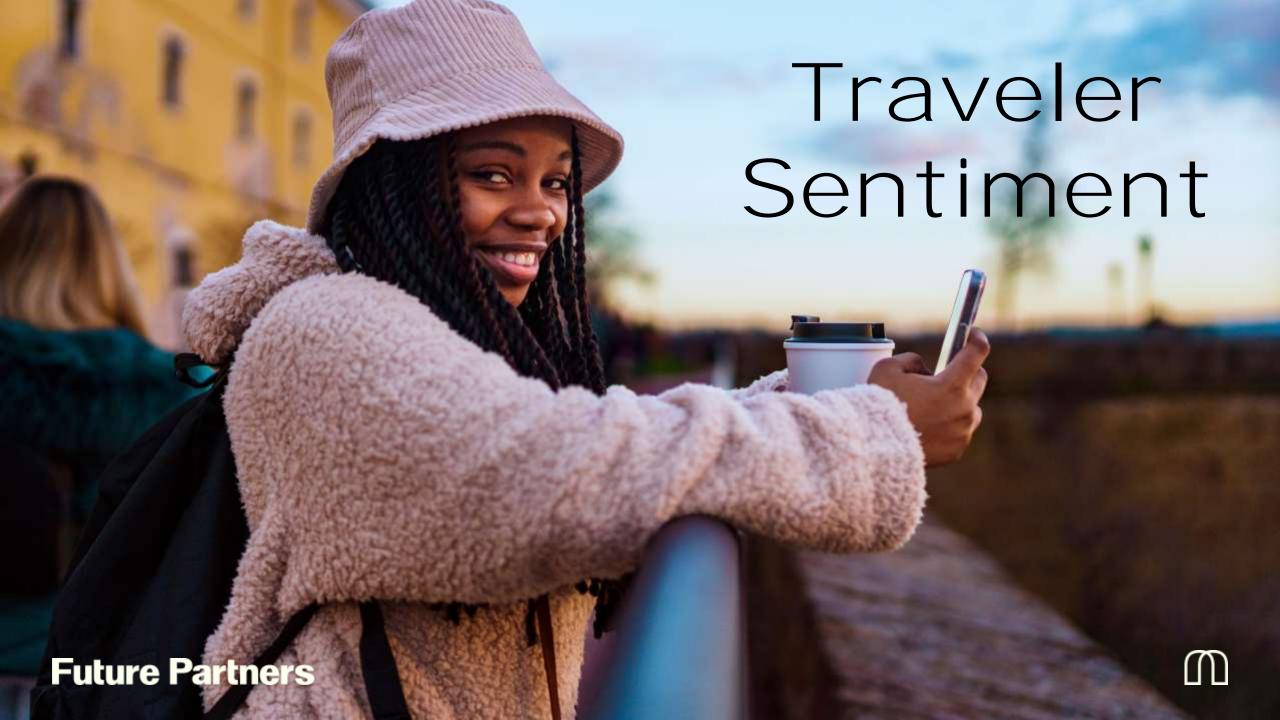
#### Today



The Outlook for Summer Travel

A Conversation with Canadian Travelers





#### What we see in the data:

 Despite extraordinary uncertainty, traveler sentiment remains largely positive right now

 Nevertheless, travelers' concerns about the future are clearly evident and deepening, signaling caution ahead **POLITICS** 

#### US tariffs take effect and Mexico, Canada and China retaliate with their own tariffs on the US

**ECONOMY** 

# The first quarter is on track for negative GDP growth, Atlanta Fed indicator says

PUBLISHED FRI, FEB 28 2025-2:56 PM EST

MONEYWATCH

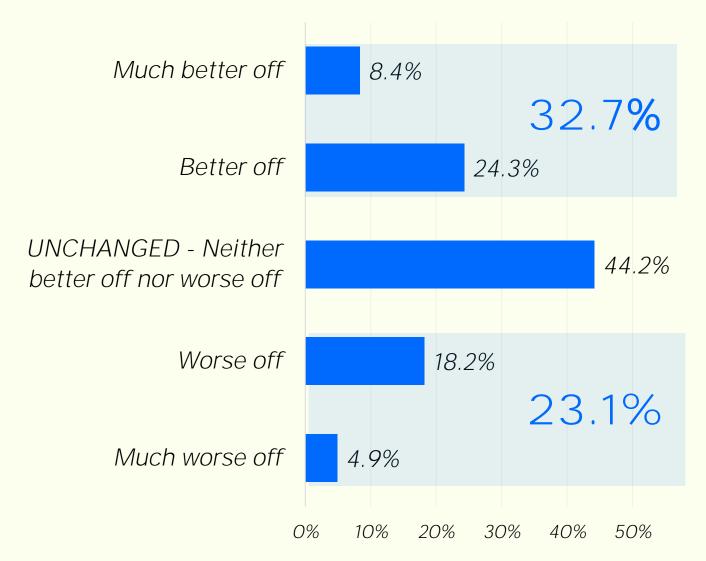
Consumer confidence plunged in February amid rising economic concerns

# 32.7% of American travelers feel their current financial situation is improved over last year

#### Question:

Would you say that you (and your household) are better off or worse off financially than you were a year ago?

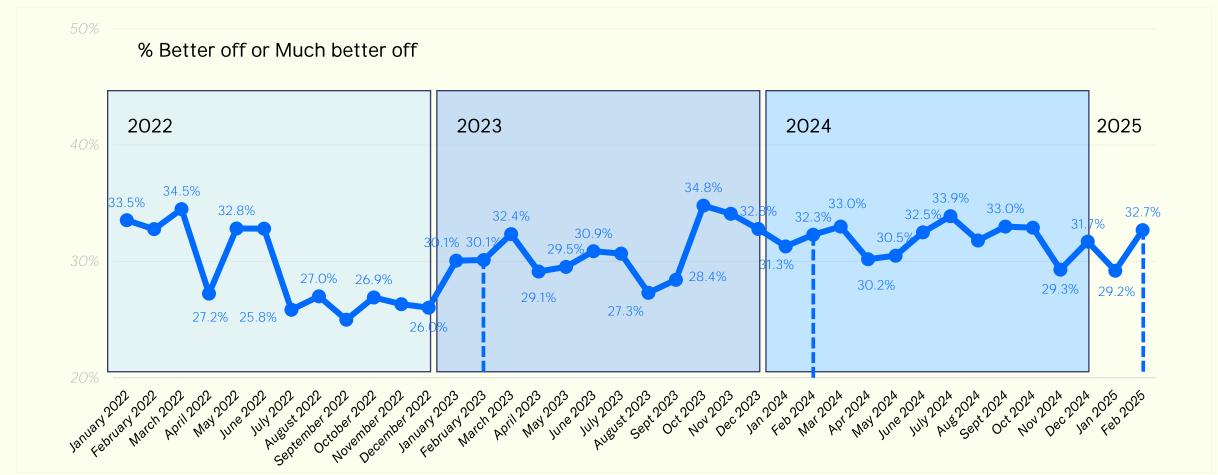
Base: All respondents, 4,000 completed surveys



#### **Future Partners**

# Assessment of their current financial situation improved this month and are on par with last year

Question: Would you say that you (and your household) are better off or worse off financially than you were a year ago?

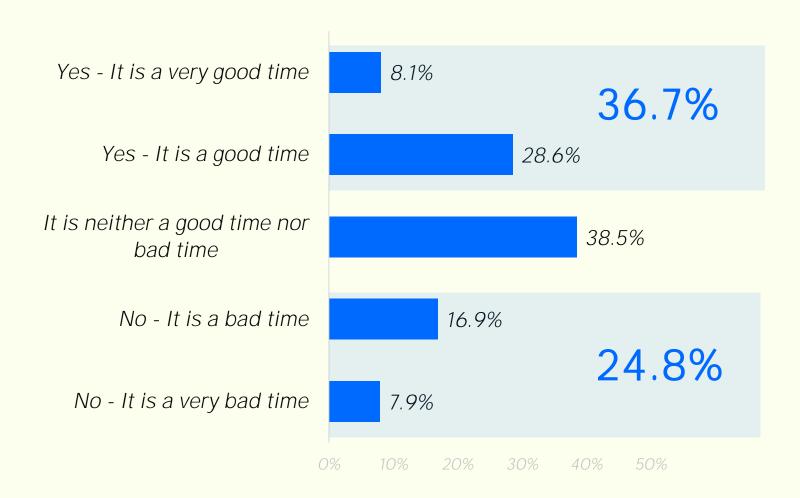


## 36.7% of American travelers feel that <u>now</u> is a good time to spend on leisure travel

#### Question:

Thinking only of your household's finances, do you feel NOW is a good or bad time for you to spend money on leisure travel?

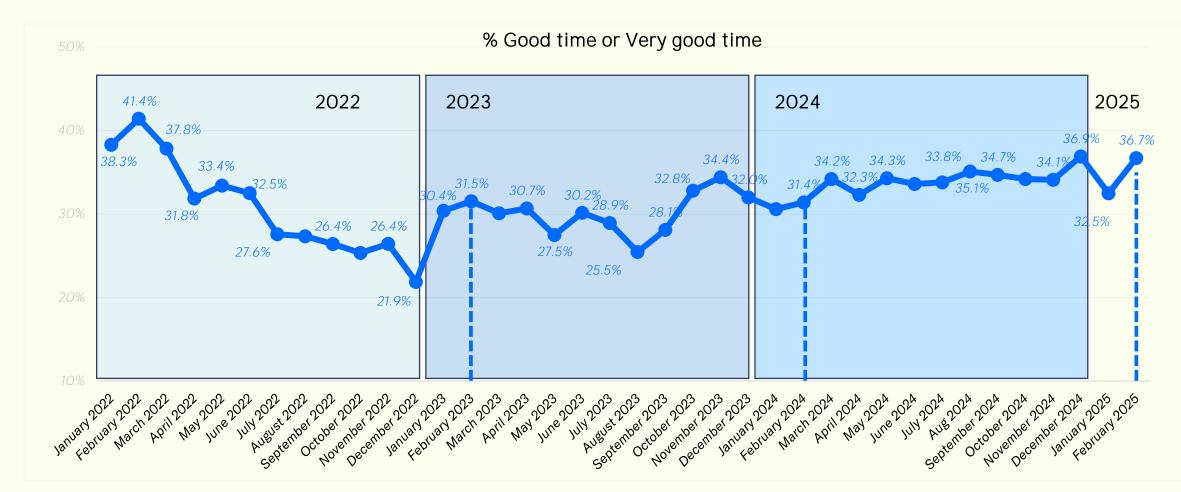
Base: All respondents, 4,000 completed surveys



#### **Future Partners**

## Confidence that <u>now</u> is a good time to spend on leisure travel also improved.

Question: Thinking only of your household's finances, do you feel NOW is a good or bad time for you to spend money on leisure travel?

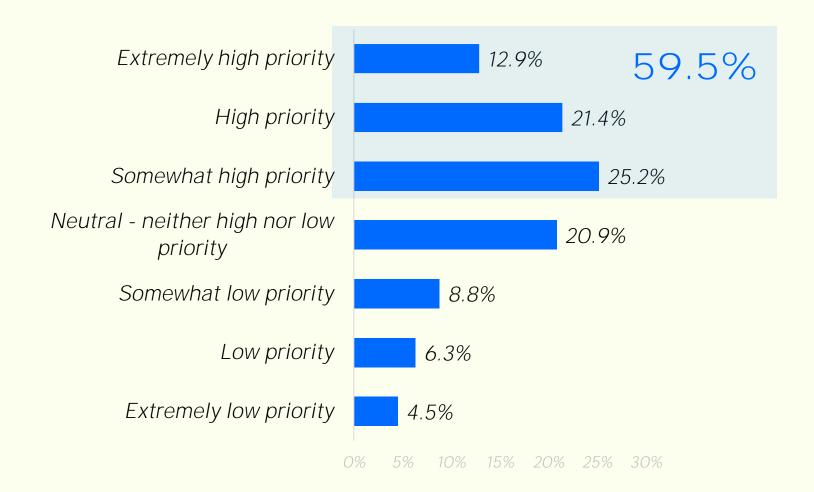


### Six-in-ten American travelers report that they will make travel a high budget priority in the near-term

#### Question:

Thinking carefully about how you expect to spend your income in the NEXT THREE MONTHS, please use the scale below to describe your spending priorities.

Leisure travel will be a(n) \_\_\_\_\_\_.



## An increasing number of travelers report that they will make travel a budget priority in the near-term

Question: Thinking carefully about how you expect to spend your income in the NEXT THREE MONTHS, please use the scale below to describe your spending priorities.



**Future Partners** 

Base: All respondents, approx. 4,000 completed surveys per wave

#### Expected annual travel budgets reached \$5,858

#### Question:

How much IN TOTAL is the maximum you will spend on leisure travel (including airfare, accommodations and all other trip related spending) during the NEXT 12 MONTHS?

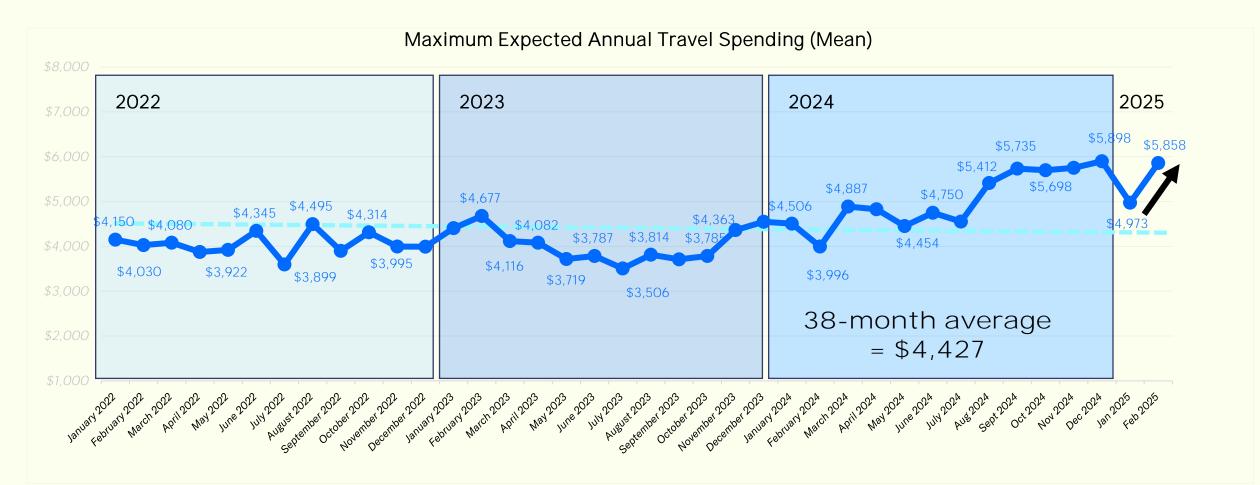
Base: All respondents, 4,000 completed surveys



#### **Future Partners**

### Expected travel budgets recouped last month's decrease

**Question**: How much IN TOTAL is the maximum you will spend on leisure travel (including airfare, accommodations and all other trip related spending) during the NEXT 12 MONTHS? Maximum I would spend on leisure travel (next 12 months):

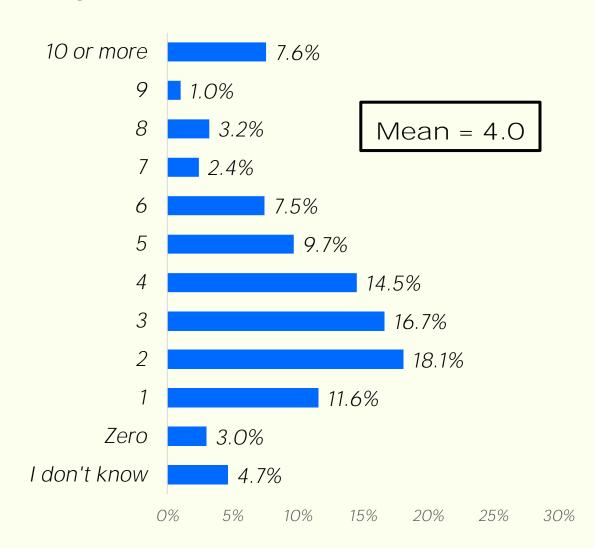


## U.S. Travelers have an average 4.0 leisure trips planned for the next year

#### Question:

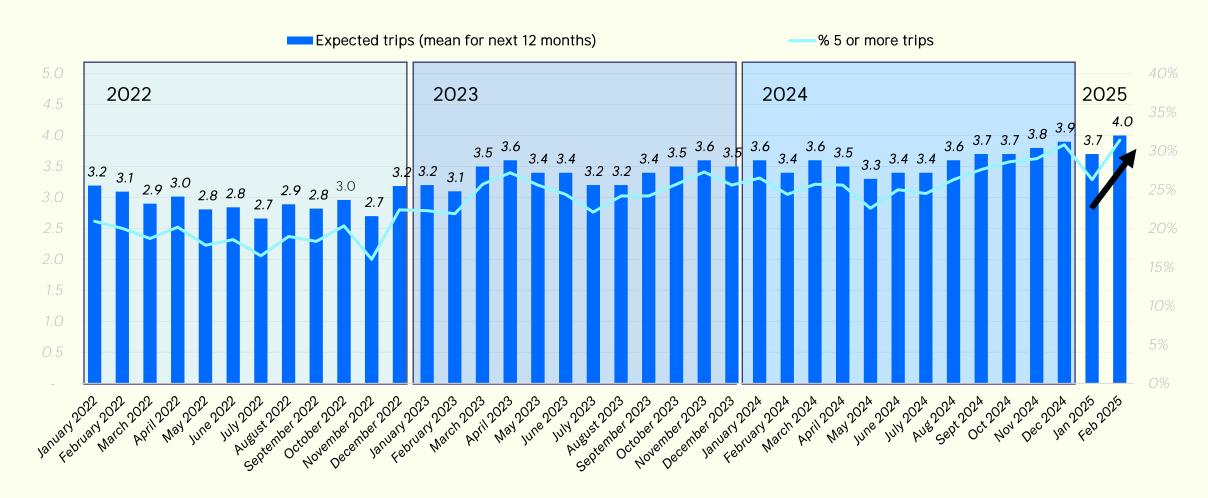
IN TOTAL, how many leisure trips (of 50 miles or more from your home) do you expect to take in NEXT TWELVE (12) MONTHS?

Base: All respondents, 4,000 completed surveys



## The average number of expected leisure trips is at a 5-year high

Question: IN TOTAL, how many leisure trips (of 50 miles or more from your home) do you expect to take in NEXT TWELVE (12) MONTHS?

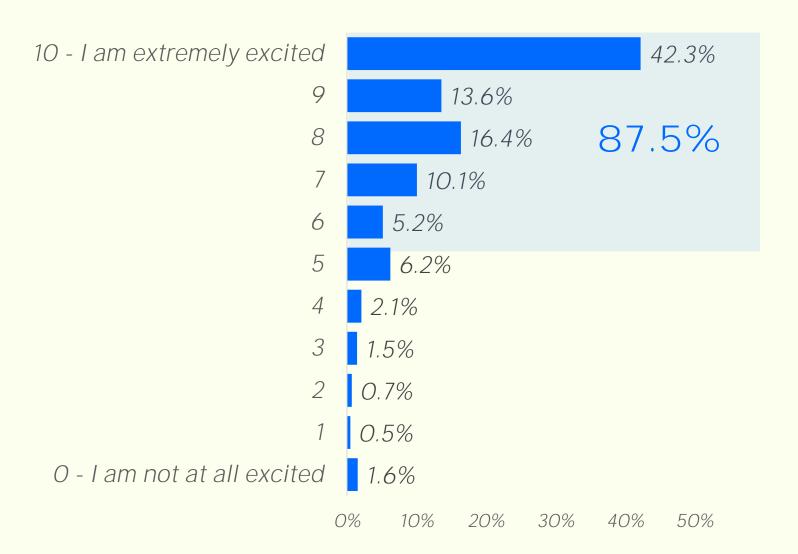


### Nearly 90% of American travelers register high excitement levels for travel

#### Question:

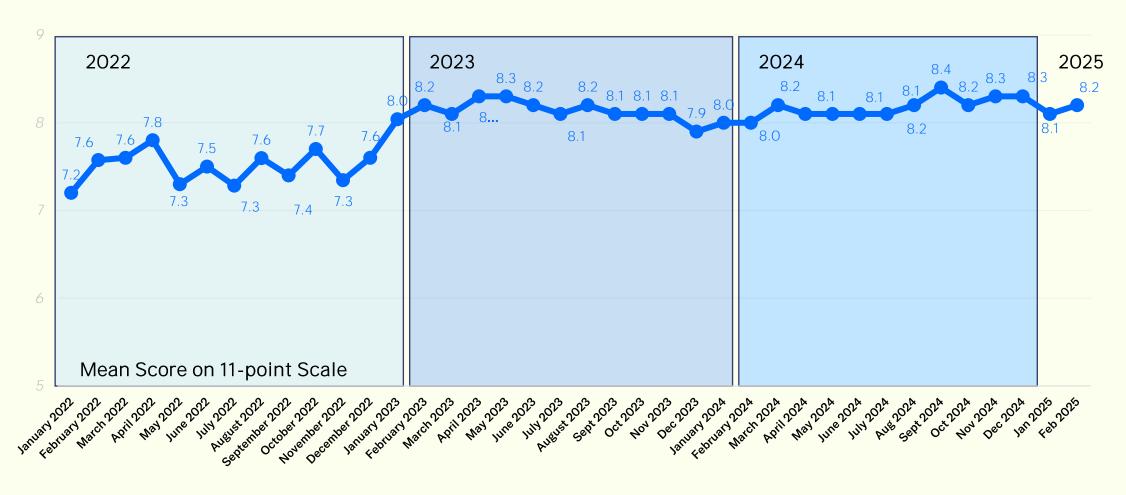
Which best describes how excited you are about LEISURE TRAVEL in the NEXT TWELVE (12) MONTHS? (Please answer using the 11-point scale below)

Base: All respondents, 4,000 completed surveys



# Excitement for travel remains at consistently high levels

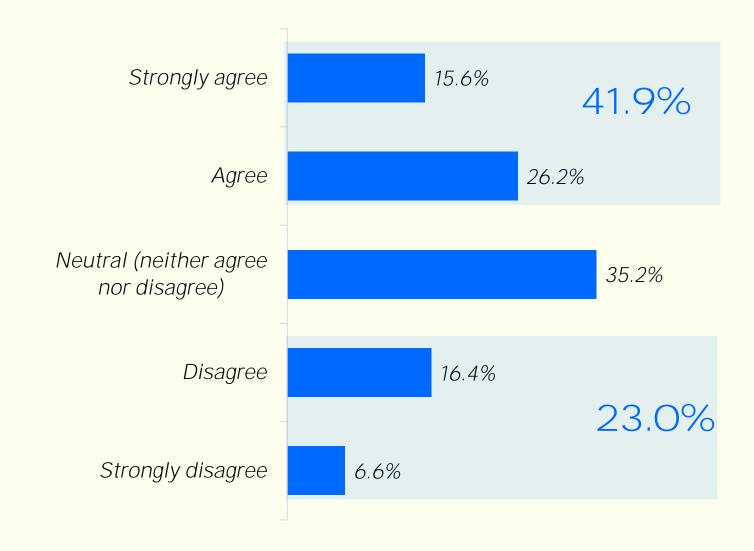
Question: Which best describes how excited you are about LEISURE TRAVEL in the NEXT TWELVE (12) MONTHS?



## More than 40% of American travelers anticipate a recession

#### Question:

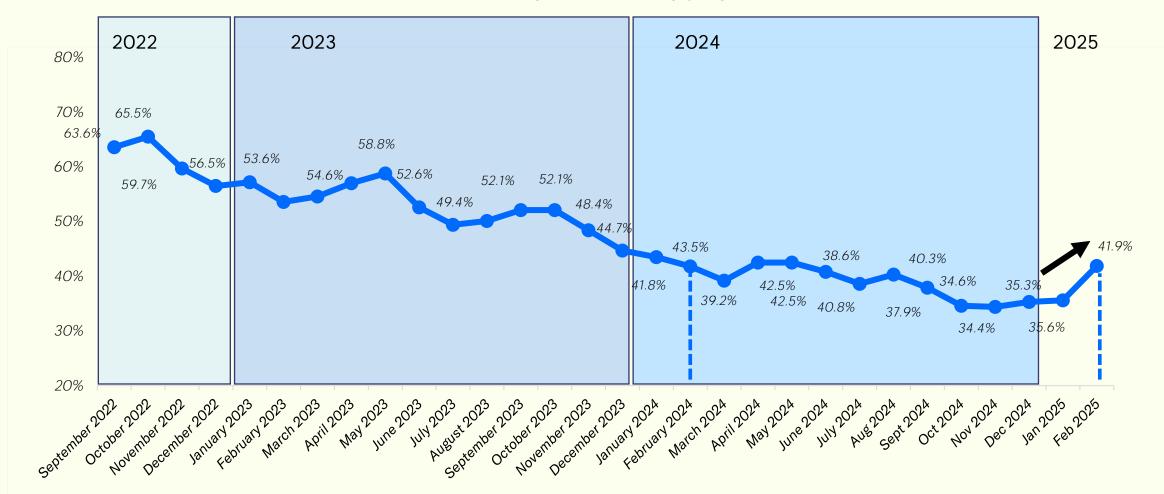
I expect the United States will enter an economic recession sometime in the NEXT SIX (6) MONTHS.



#### Recession fears are growing

Statement: I expect the United States will enter an economic recession sometime in the NEXT SIX (6) MONTHS.

#### % Agree or Strongly agree

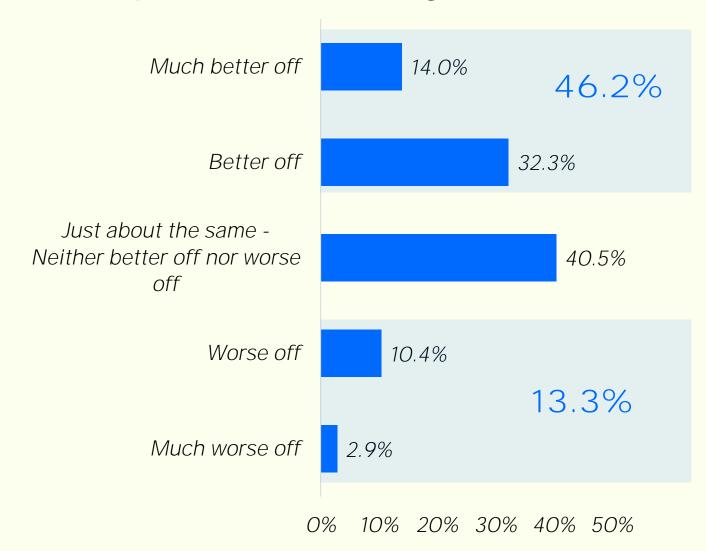


# Over 46% of American travelers feel they will be better off next year compared to this year

#### Question:

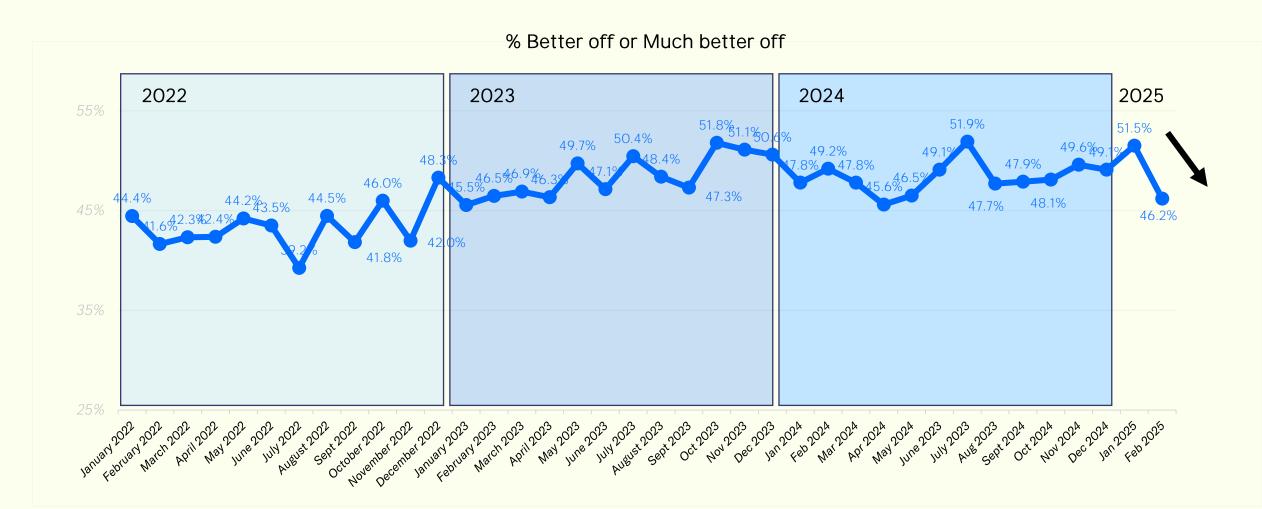
LOOKING FORWARD - Do you feel that a year from now, you (and your household) will be better off financially, or worse off, or just about the same as now?

Base: All respondents, 4,000 completed surveys



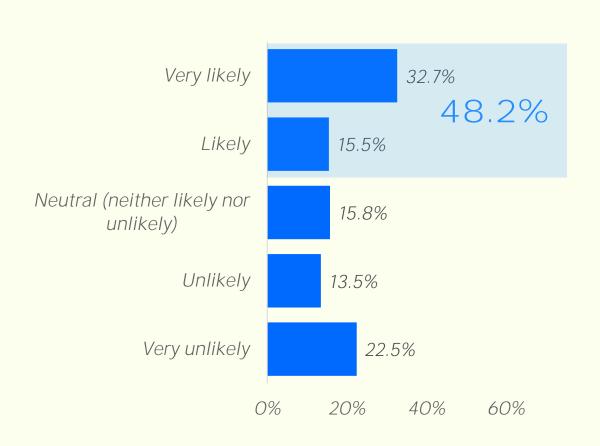
## However, travelers confidence about their financial future dropped sharply.

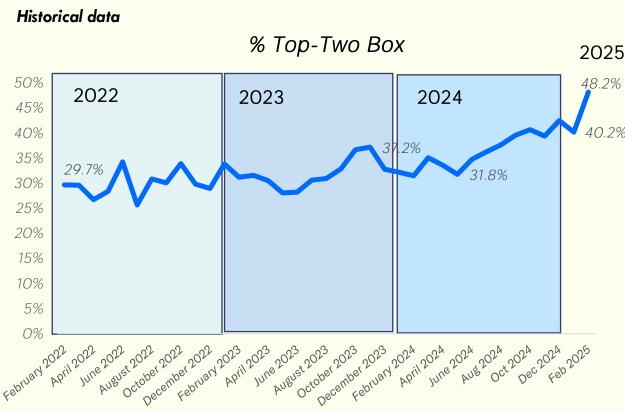
Question: LOOKING FORWARD - Do you feel that a year from now, you (and your household) will be better off financially, or worse off, or just about the same as now?



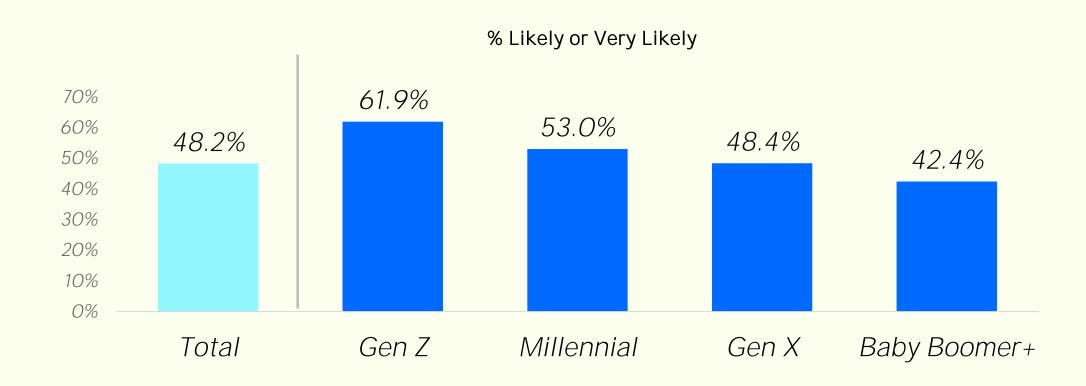


### American travelers international trip intentions reach a record-high





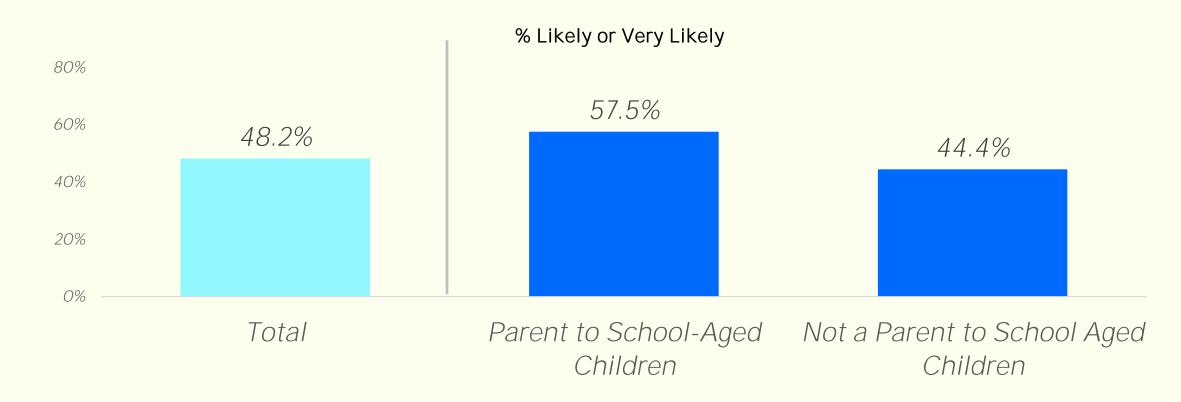
### Likelihood to Travel Abroad in the Next 12 Months by Generation



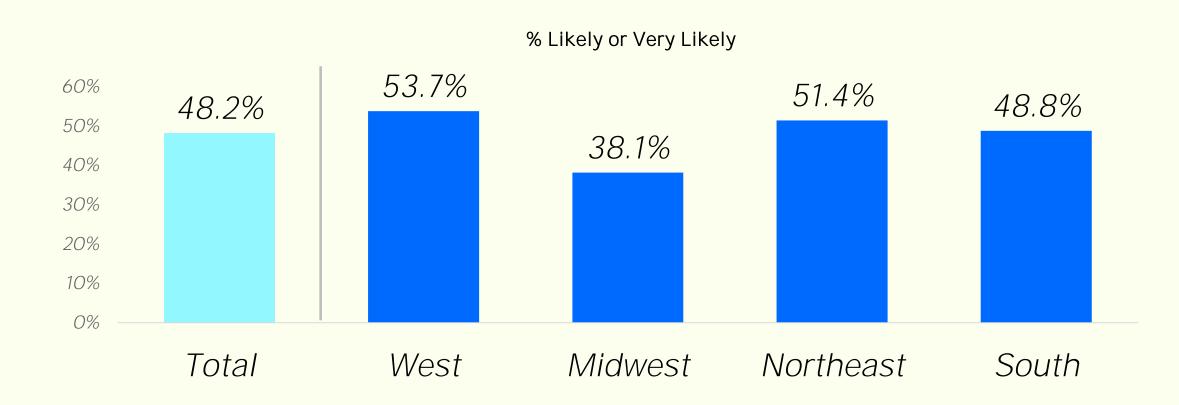
### Likelihood to Travel Abroad in the Next 12 Months by Income



### Likelihood to Travel Abroad in the Next 12 Months by Family Status



### Likelihood to Travel Abroad in the Next 12 Months by Region



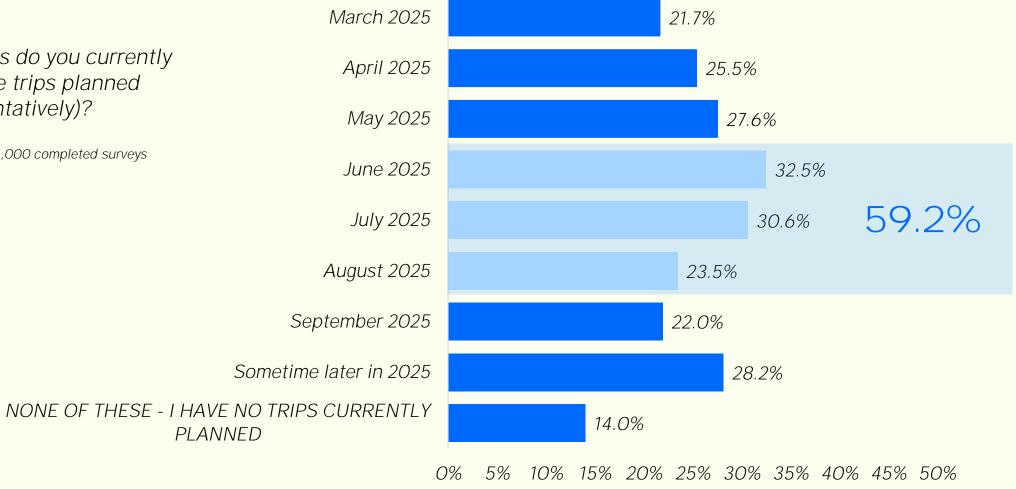
#### The Summer Travel Outlook



#### 59.2% of American travelers already have trips concepted for this summer

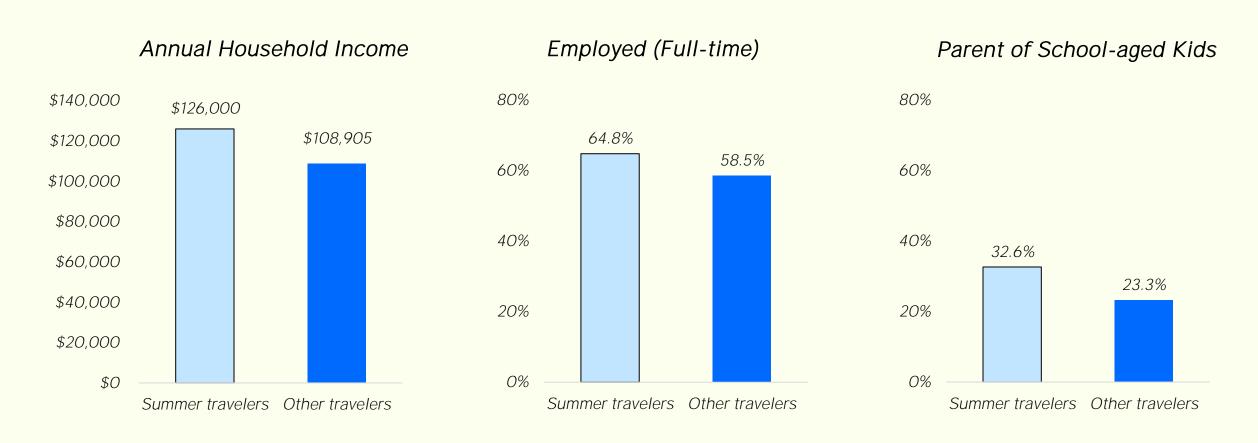
Question: In which months do you currently have any leisure trips planned (even if only tentatively)?

Base: All respondents, 4,000 completed surveys



#### **Future Partners**

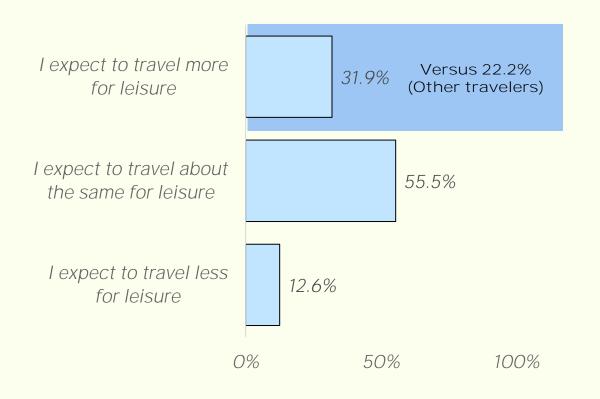
Demographically, summer travelers are nearly identical to other travelers, except in income, employment and parental status



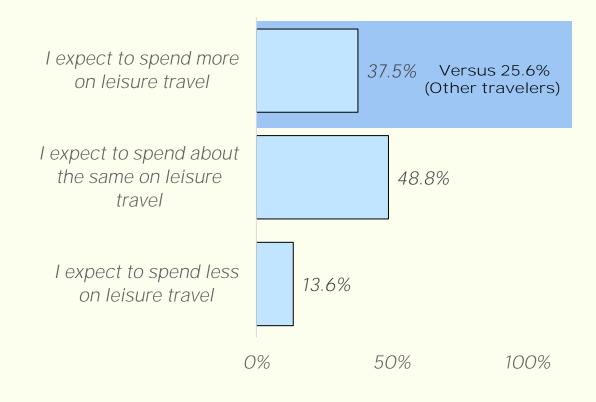
#### **Future Partners**

### Summer travelers are optimistic about their travel volume and spending

Question: In the NEXT 12 MONTHS, do you expect to travel more or less for leisure than you did in the most recent 12-month period?

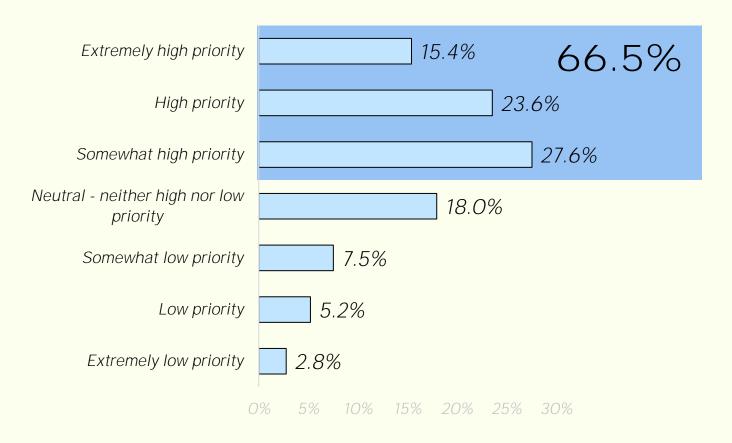


Question: In the NEXT 12 MONTHS, do you expect to spend more or less for leisure travel than you did in the most recent 12 month period?



## 2-out-of-3 summer travelers consider leisure travel a high-priority budget item

Question: Thinking carefully about how you expect to spend your income in the NEXT THREE MONTHS, please use the scale below to describe your spending priorities. Leisure travel will be a(n) \_\_\_\_\_\_.



Only 49.3% of other travelers say leisure travel will be a high priority.

## Summer travelers have large annual travel budgets

Question: How much IN TOTAL is the maximum you will spend on leisure travel (including airfare, accommodations and all other trip related spending) during the NEXT 12 MONTHS?

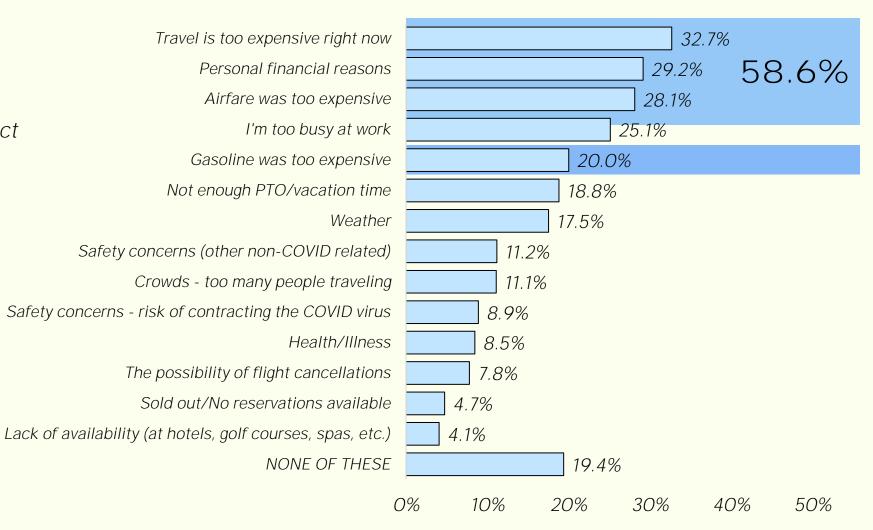
Base: All respondents, 4,000 completed surveys



#### Financial concerns are likely to be the primary impediment to travel this summer

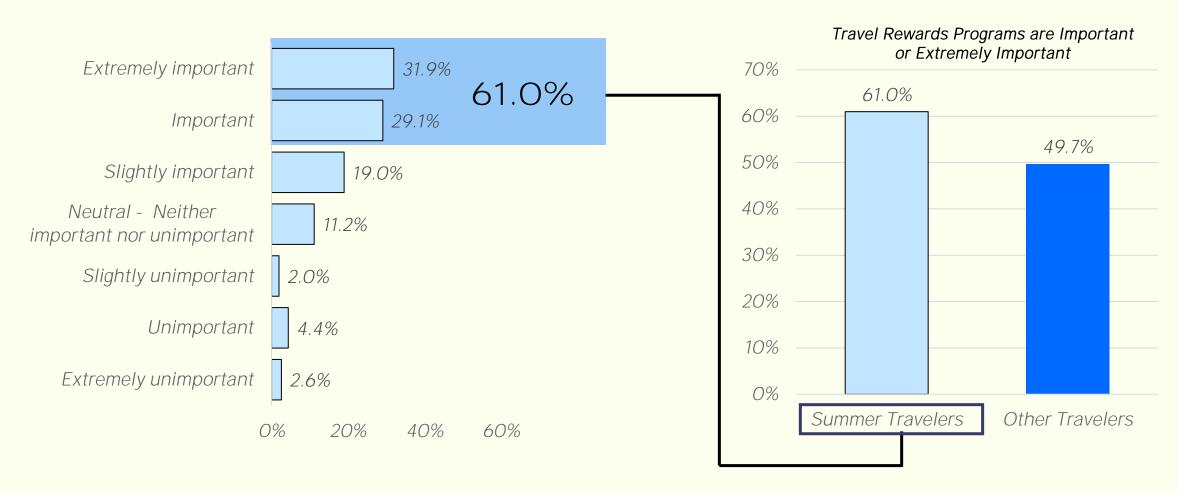
Question: In the PAST SIX (6) MONTHS, which (if any) of the following have kept you from traveling more than you would have otherwise preferred? (Select all that apply)

#### Travelers with Summer Plans



#### Summer travelers are rewards people

Question: How important are travel rewards programs (hotels, airlines, etc.) to how you generally plan your leisure travels?



Question: How much of a priority will each of the following factors be in your travel for SUMMER 2025? (Please rate each one using the scale below)

- Top Priority
- High Priority
- Moderate Priority
- O Low Priority
- O Not a Priority

Top 2-Box Score



#### **Future Partners**

## Summer travelers will be looking to redeem rewards and find budget-friendly hotels and destinations

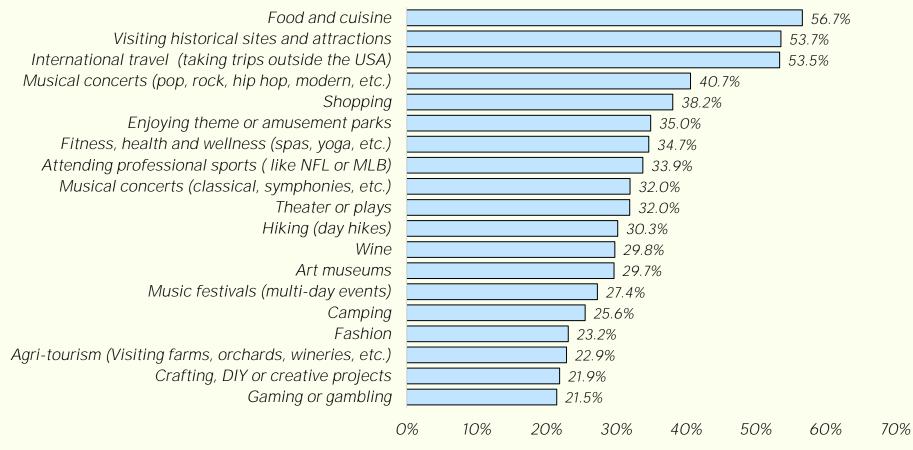
Question: How much of a priority will each of the following factors be in your travel for SUMMER 2025? (Please rate each one using the scale below)



#### Food, history and international travel top summer travelers' passions list

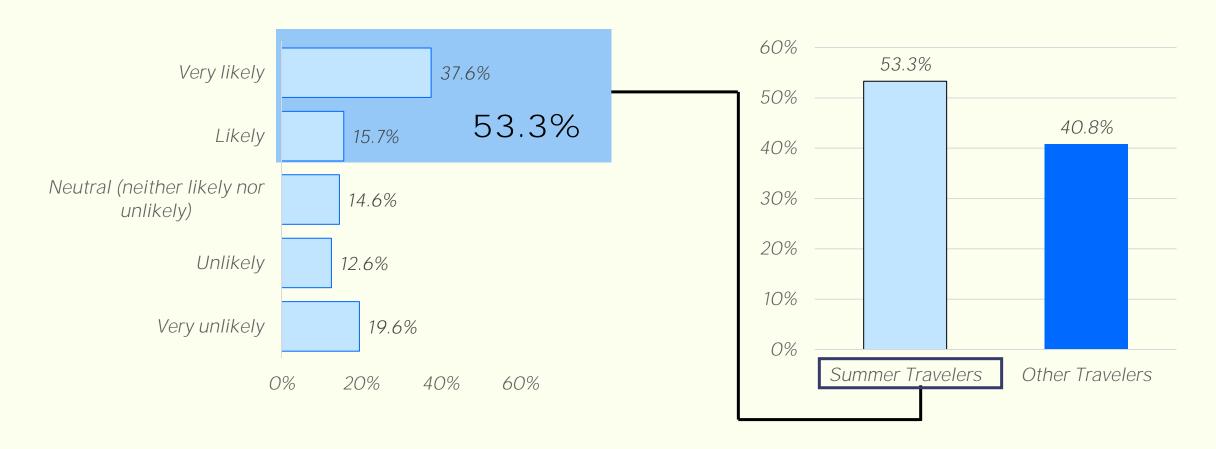
**Question**: Tell us about your hobbies and passions. Please use the scale below to describe your interest in each.

Top 2-Box Score: "Extremely high interest - I'm passionate about this" or "High interest"



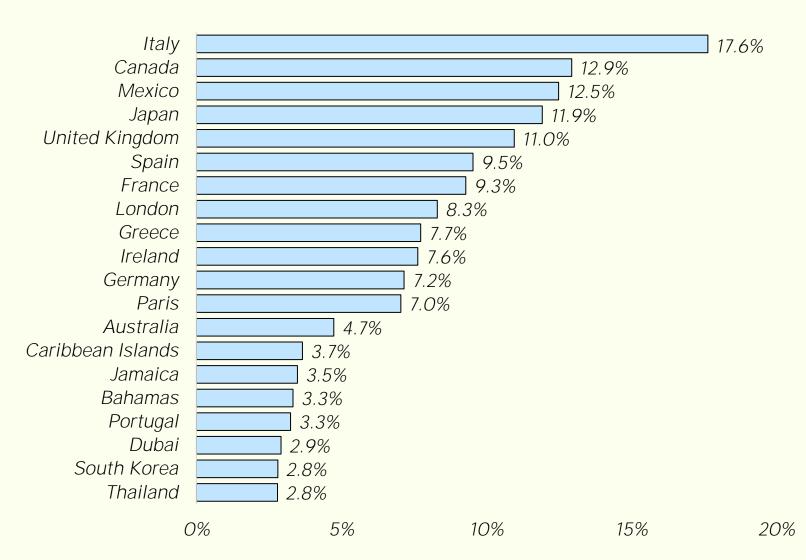
## Summer travelers are likely to looking abroad for their travel experiences

Question: How likely are you to travel outside the United States for leisure in the NEXT TWELVE (12) MONTHS?



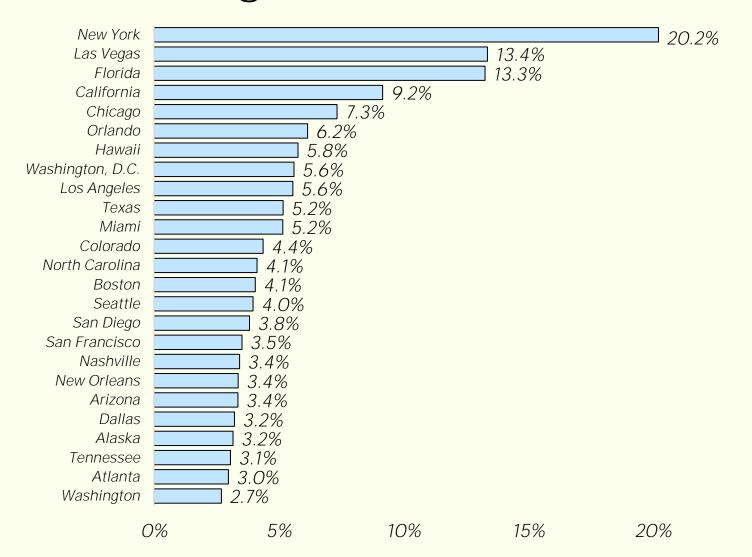
## Summer travelers international destination hotlist is topped by Italy, Canada, Mexico and Japan

**Question**: Which FOREIGN
DESTINATIONS do you most want to visit in the NEXT TWELVE (12)
MONTHS?



#### Domestic hotspots include New York, Las Vegas, Florida, California and Chicago

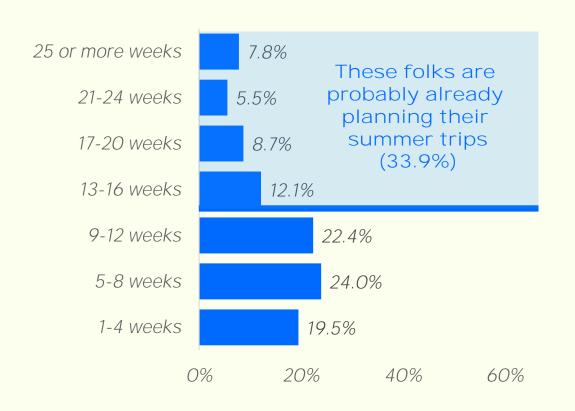
**Question**: Which DOMESTIC DESTINATIONS do you most want to visit in the NEXT TWELVE (12) MONTHS?

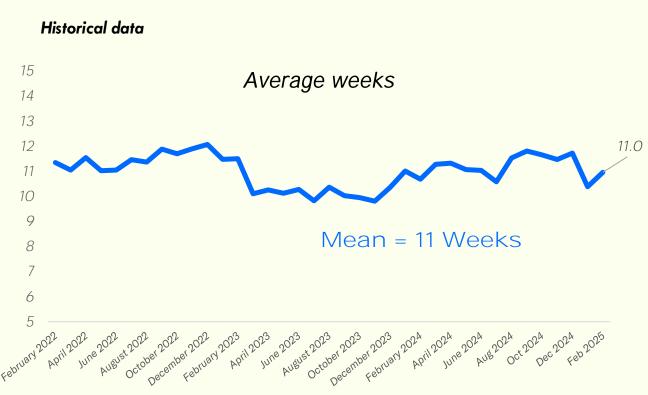


25%

#### Travel planning windows suggest that we're now entering the heart of summer travel planning season

Question: How many weeks IN ADVANCE would you typically begin planning a domestic leisure trip (of at least one week in length)?

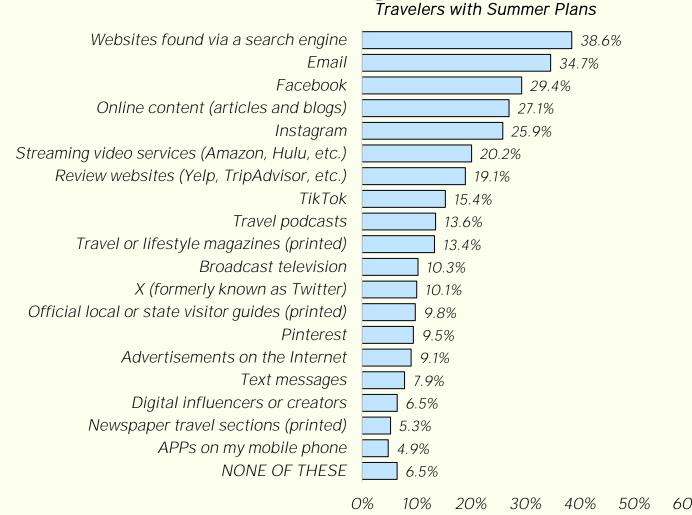




## Top destination inspiration sources for summer travelers include search engines, email campaigns and Facebook & Instagram

**Question**: Please think about how travel destinations could best reach you with their messages right now.

Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)

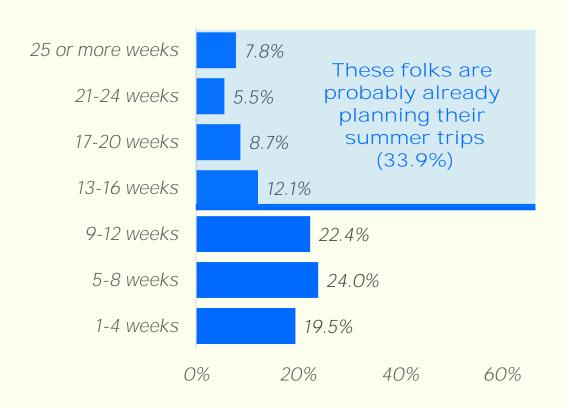


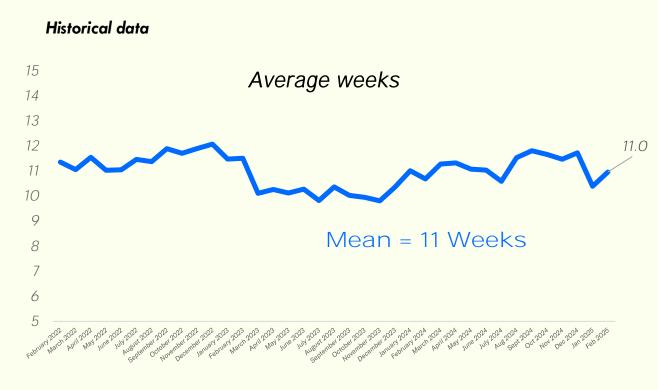
70%



## Travel planning windows suggest that we're now entering the heart of summer travel planning season

Question: How many weeks IN ADVANCE would you typically begin planning a domestic leisure trip (of at least one week in length)?

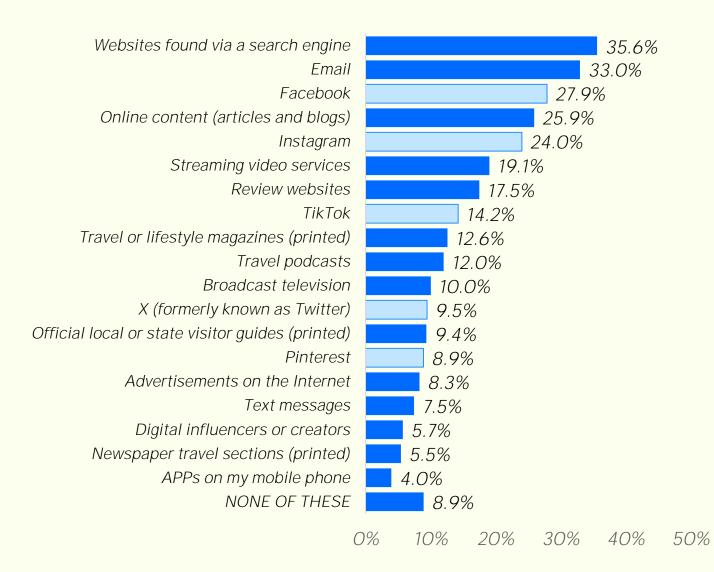




#### **American travelers' top destination inspiration** sources

Question: Please think about how travel destinations could best reach you with their messages right now.

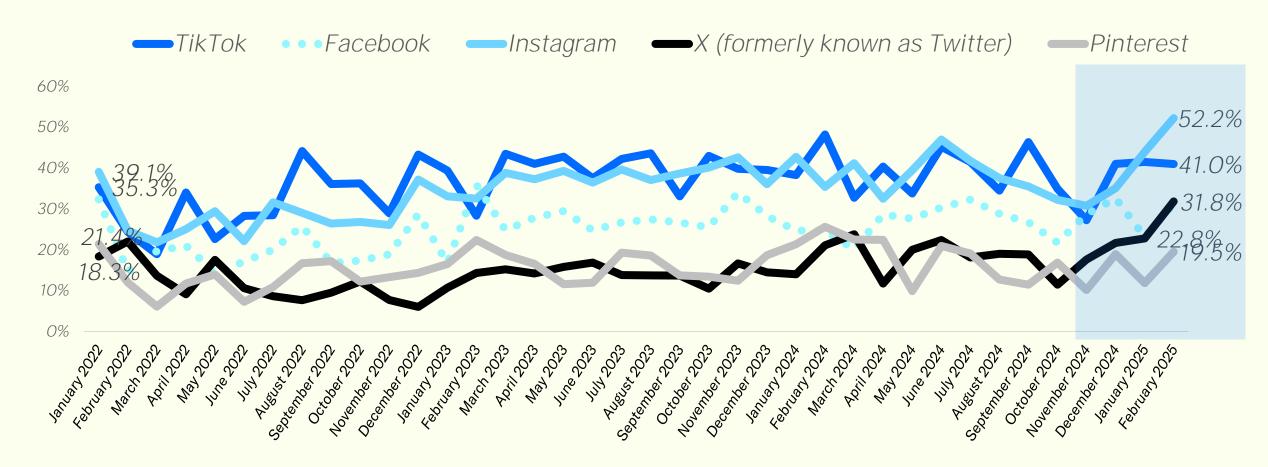
Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)



## Social Media as Sources of Destination Inspiration—GenZ (2022-2025)

Question: Please think about how travel destinations could best reach you with their messages right now. Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)

Gen Z - % Selected

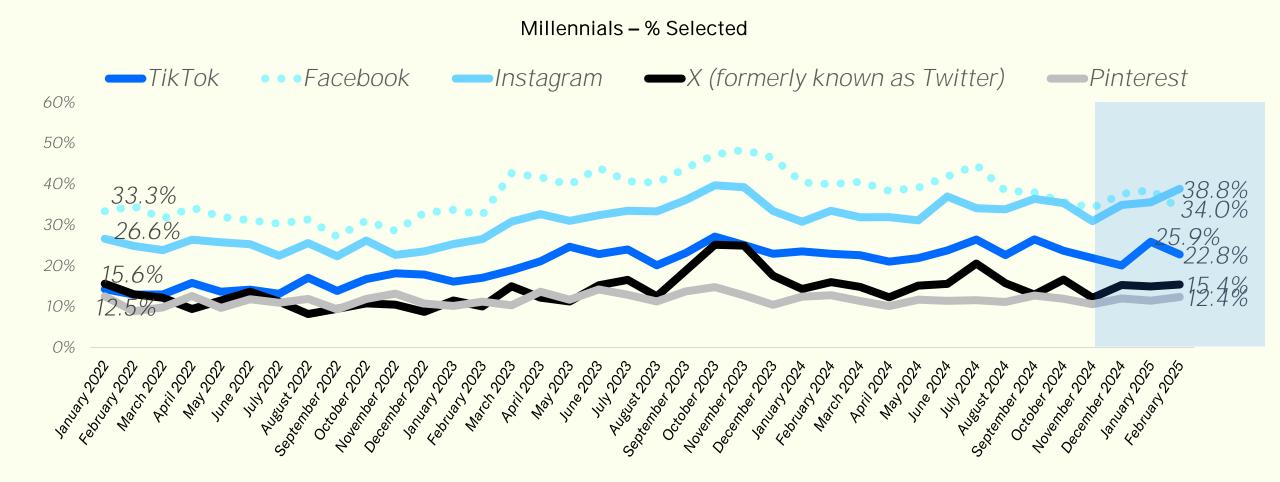


## Social Media as Sources of Destination Inspiration—Millennials (2022-2025)

(Base: All respondents, 4,000+ completed surveys each wave in 2022-2025.)

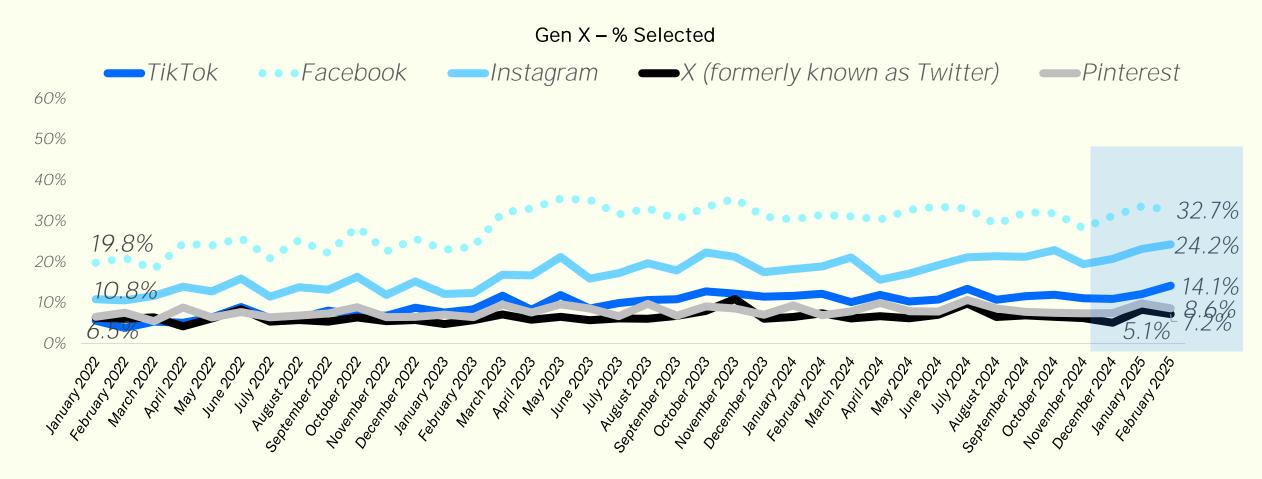
**Future Partners** 

Question: Please think about how travel destinations could best reach you with their messages right now. Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)



### Social Media as Sources of Destination Inspiration—GenX (2022-2025)

Question: Please think about how travel destinations could best reach you with their messages right now. Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)

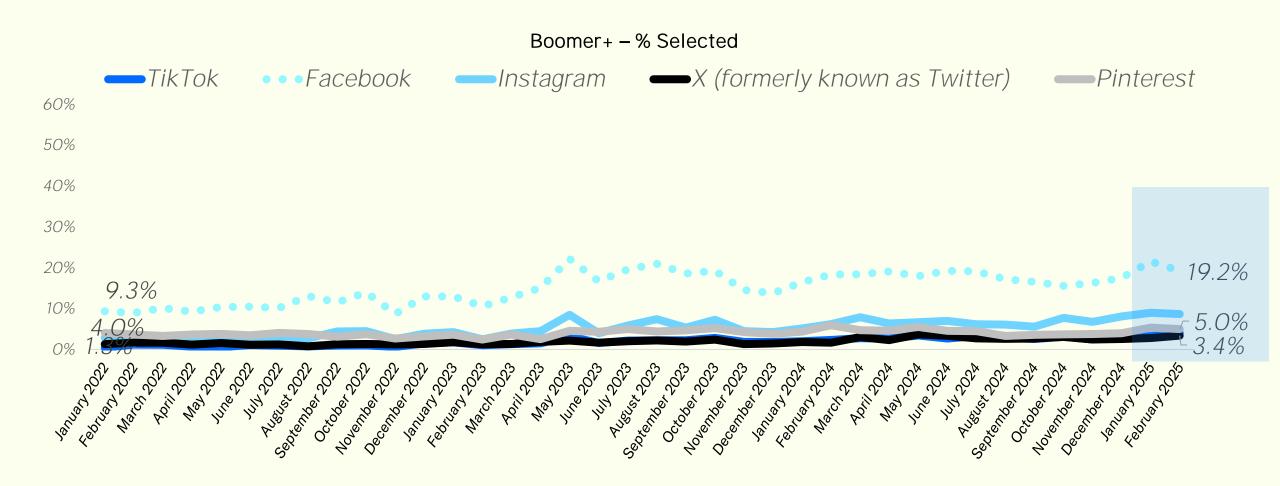


### Social Media as Sources of Destination Inspiration—Boomers (2022-2025)

(Base: All respondents, 4,000+ completed surveys each wave in 2022-2025.)

**Future Partners** 

Question: Please think about how travel destinations could best reach you with their messages right now. Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)

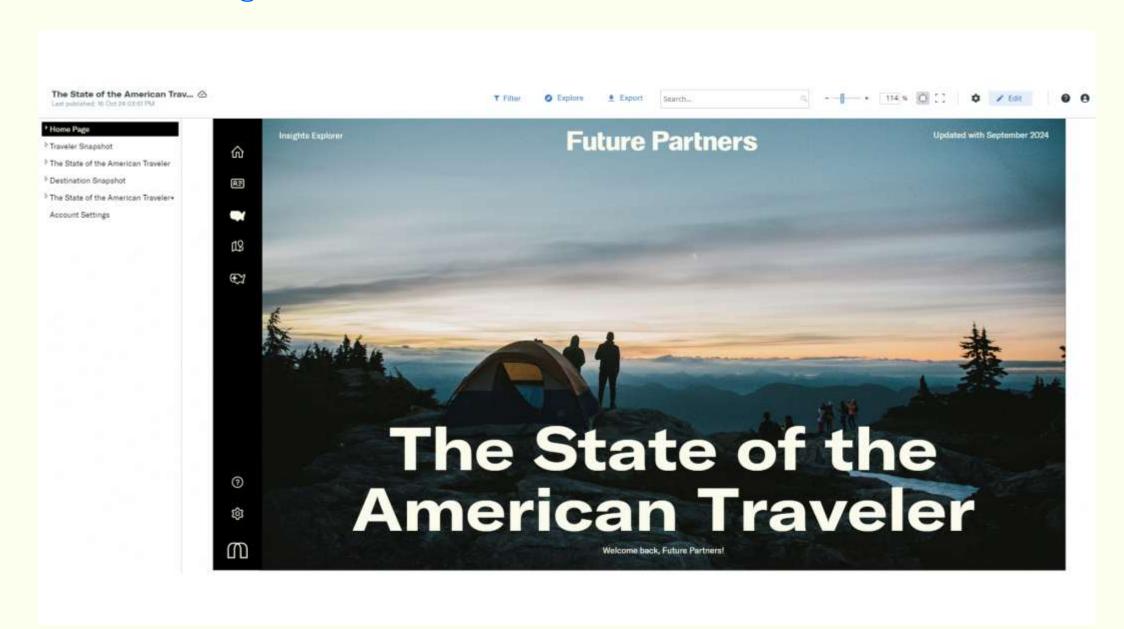


#### In Summary: Summer Travel Expectations

- As we enter the summer travel planning season, 59.2% percent of American travelers already have trips imagined for the summer.
- Those with travel plans show high levels of enthusiasm.
- Economic anxiety may critically shape the landscape of travel this summer, as travel expectations are linked closely to income and the key impediments to travel this summer are economic.
- Travel rewards programs and budget-friendly hotels and destinations will be popular with Americans traveling this summer.
- Travel abroad will likely be historically popular this summer, with Italy, Canada, Mexico and Japan topping the list of popular destinations.



#### Subscribe to The State of the American Traveler Insights Explorer: On-Demand Insights into Your Audiences and Brand Performance



Upcoming Deep Dive: The State of the American Traveler

#### Destinations Edition 2025

With Miles Partnership

March 18<sup>th</sup> 3:00pm PT Register Today



Uncover the latest trends shaping how U.S. travelers decide where to go

## The State of the International Traveler: Insights to Grow Your Share of International Inbound Visitation

#### Gain Comprehensive Marketing Insight on the Following Countries:

- Argentina
- Australia
- Brazil
- Canada
- China
- Colombia
- France
- Germany

- India
- Italy
- Japan
- Mexico
- The Netherlands
- South Korea
- Spain
- United Kingdom



# Let's keep the conversation going



instagram.com/futurepartners.tourism/



Info@futurepartners.com



Linkedin.com/company/futurepartners



Livestream Calendar